

DR. DAVID TERRENCE RANDOLPH

CHAIRMAN & CHIEF EXECUTIVE OFFICER | EXECUTIVE CONSULTANT | AUTHOR | SCHOLAR

Woodland Hills, CA 91367 | +1 747 249 4033 | trgroupintl@gmail.com

EXECUTIVE PROFILE

Multidisciplinary business executive, consultant, author, scholar, and educator with more than three decades of professional experience across business administration, organizational strategy, financial services, investment banking, insurance, logistics, operations management, sales, client service, and entrepreneurial ventures. As Chairman and Chief Executive Officer of TR Group International LLC, advises organizations on business strategy, organizational transformation, operational excellence, financial performance, leadership development, accountability, and long-term growth. Holds Ph.D. credentials in Business Administration and Education and brings together advanced scholarship with extensive practical executive experience. Leadership philosophy centers on disciplined execution, ethical stewardship, strategic clarity, integrity, service, and sustainable organizational success.

CURRENT LEADERSHIP & PROFESSIONAL PORTFOLIO

- Chairman & Chief Executive Officer, TR Group International LLC - executive consulting, organizational strategy, leadership, operational excellence, and long-term growth.
- Published author and thought leader whose work addresses leadership, resilience, ethics, strategic thinking, business-higher education collaboration, accountability, and purposeful leadership.
- Professional writer for Catholic365, contributing reflections and original writings on faith, leadership, character, service, perseverance, and spiritual growth.
- Faith Director, Knights of Columbus Council 8072, supporting faith formation, prayer, charitable service, fellowship, and Catholic leadership.
- Animal-welfare advocate supporting humane treatment, public awareness, civic engagement, and responsible public policy.
- California Notary Public and Notary Signing Agent, emphasizing confidentiality, precision, legal compliance, accountability, and public trust.

CORE EXECUTIVE COMPETENCIES

Executive Leadership • Business Strategy • Organizational Transformation • Operational Excellence • Strategic Planning • Leadership Development • Financial Services • Investment Banking • Risk Management • Logistics & Freight Brokerage • B2B Sales • Client Relationship Management • Organizational Development • Negotiation • Team Leadership • Ethical Stewardship • Public & Professional Writing

PROFESSIONAL EXPERIENCE

Chairman & Chief Executive Officer / Executive Consultant | TR Group International LLC | Woodland Hills, CA

January 2001 - Present

- Lead an independent consulting enterprise providing executive-level guidance in business strategy, organizational performance, operational effectiveness, leadership, accountability, risk management, and sustainable growth.
- Advise organizations using practical and evidence-informed approaches designed to strengthen both immediate performance and long-term institutional foundations.
- Integrate executive experience across financial services, logistics, operations, sales, customer service, entrepreneurship, and organizational leadership with academic scholarship.
- Provide California notary public and signing-agent services requiring accuracy, confidentiality, professionalism, legal compliance, and careful attention to detail.

Life & Health Insurance Agent | New York Life | Glendale, CA

November 2019 - April 2020

- Advised clients on insurance needs, recommended products, developed prospective-client relationships, and served as an intermediary between clients and the insurer.
- Gathered client information, expanded the customer base, and delivered relationship-centered service focused on retention and trust.

Logistics Manager / Freight Broker / B2B Sales Specialist | A-1 Freight Systems | Woodland Hills, CA

February 2013 - December 2017

- Managed freight-brokerage and logistics responsibilities while supporting B2B sales, transportation coordination, client relationships, and deadline-driven service.

Registered Representative / Investment Banker / Financial Advisor | Quest Capital Strategies, Inc. | Laguna Hills, CA

February 2000 - March 2005

- Served clients in registered representative, financial advisory, and investment banking capacities, supporting financial decision-making and relationship management in regulated environments.

Registered Representative / Financial Advisor | Mass Mutual Financial Services | Century City, CA

January 2002 - January 2003

- Provided financial advisory services and maintained client relationships as a registered representative.

Business Consultant / Assistant Manager | Restaurant Start-Up | Memphis, TN

April 1994 - December 1999

- Supported start-up development, restaurant management, business operations, and entrepreneurial planning.

Equities Operations Specialist | Charles Schwab and Company, Incorporated | San Francisco, CA

March 1993 - March 1994

- Supported equities operations in a major financial-services organization with emphasis on accuracy, service, process discipline, and operational execution.

Operations Supervisor / Manager | Federal Express Corporation | San Francisco, CA

January 1986 - February 1993

- Held operations leadership responsibilities in a high-volume service environment and developed broad experience in management, customer service, sales, marketing, team coordination, and operational execution.

AUTHORSHIP & THOUGHT LEADERSHIP

- Author, Principles of Leadership, Resilience, and Purpose: Selected Quotations - a collection of more than 600 original quotations addressing leadership, perseverance, ethics, strategic thinking, faith, education, responsibility, character, and purposeful living.
- Author, Bridging the Divide: A Leader's Guide to Business-Higher Education Collaboration - examines productive partnerships between higher education and business, including workforce preparation, innovation, leadership, collaboration, and accountability.
- Professional writer for Catholic365, connecting faith with leadership, service, character, compassion, perseverance, and contemporary life.

EDUCATION

- Ph.D., Business Administration - Dunster Business School, Zug, Switzerland | 2026
- Ph.D., Education - Dunster Business School, Zug, Switzerland | 2026
- Honorary Doctorate in Business and Education (Hon. D.B.E.) - Dunster Business School, Zug, Switzerland | 2025
- Recording Engineering and Music Production studies - UCLA Entertainment Studies and Performing Arts, Los Angeles, CA | 2011-2013
- B.A., Political Science, Specialization in Public Administration; Minor: Philosophy, Legal Thought, and Liberal Arts - University of Memphis, Memphis, TN | 1988

LEADERSHIP, SERVICE & PROFESSIONAL AFFILIATIONS

- Faith Director and Third Degree Knight, Knights of Columbus Council 8072.
- Academic and professional affiliations include The Honor Society, Pi Lambda Theta, and Phi Delta Kappa (PDK International).
- Animal-welfare advocacy includes support for the ASPCA and Compassion in World Farming, along with civic engagement concerning humane public policy.

CERTIFICATIONS & ADDITIONAL QUALIFICATIONS

- Certified Notary Public, State of California | June 2025 - June 2029
- Certified and Background Screened Notary Signing Agent
- Recording Engineering and Music Production background
- Technology: Microsoft Office, Microsoft Teams, Google Workspace, Salesforce, Zoho CRM, Slack, and CRM systems
- Authorized to work in the United States for any employer