

DR. DAVID TERRENCE RANDOLPH

CHAIRMAN & CHIEF EXECUTIVE OFFICER | EXECUTIVE CONSULTANT | AUTHOR | SCHOLAR

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EXECUTIVE PROFILE

Multidisciplinary business executive, consultant, author, scholar, and educator with more than three decades of experience spanning business administration, organizational strategy, financial services, investment banking, insurance, logistics, operations, sales, client service, and entrepreneurship. Chairman & CEO of TR Group International LLC, advising organizations on strategy, transformation, operational excellence, financial performance, leadership, accountability, risk management, and sustainable growth. Holds Ph.D. credentials in Business Administration and Education and integrates advanced scholarship with extensive executive experience.

CORE EXECUTIVE COMPETENCIES

Executive Leadership • Business Strategy • Organizational Transformation • Operational Excellence • Strategic Planning • Leadership Development • Financial Services • Investment Banking • Risk Management • Logistics & Freight Brokerage • B2B Sales • Client Relationship Management • Organizational Development • Negotiation • Team Leadership • Ethical Stewardship

PROFESSIONAL EXPERIENCE

Chairman & Chief Executive Officer / Executive Consultant | TR Group International LLC | Woodland Hills, CA | 2001–Present

- Lead an independent consulting enterprise providing executive-level guidance in business strategy, organizational performance, operational effectiveness, leadership, accountability, risk management, and long-term growth.
- Integrate executive experience across financial services, logistics, operations, sales, customer service, entrepreneurship, and organizational leadership with evidence-informed academic scholarship.
- Provide California notary public and signing-agent services emphasizing accuracy, confidentiality, professionalism, legal compliance, and public trust.

Life & Health Insurance Agent | New York Life | Glendale, CA | 2019–2020

- Advised clients on insurance needs, product solutions, relationship development, retention, and trust.

Logistics Manager / Freight Broker / B2B Sales Specialist | A-1 Freight Systems | Woodland Hills, CA | 2013–2017

- Managed freight brokerage, transportation coordination, B2B sales, client relationships, and deadline-driven logistics service.

Registered Representative / Investment Banker / Financial Advisor | Quest Capital Strategies, Inc. | Laguna Hills, CA | 2000–2005

- Supported client financial decision-making, investment banking activities, advisory relationships, and service in regulated environments.

Registered Representative / Financial Advisor | Mass Mutual Financial Services | Century City, CA | 2002–2003

- Provided financial advisory services and maintained client relationships as a registered representative.

Earlier Leadership Experience

- Business Consultant / Assistant Manager, Restaurant Start-Up | Memphis, TN | 1994–1999
- Equities Operations Specialist, Charles Schwab and Company, Incorporated | San Francisco, CA | 1993–1994
- Operations Supervisor / Manager, Federal Express Corporation | San Francisco, CA | 1986–1993

AUTHORSHIP & THOUGHT LEADERSHIP

- Author, Principles of Leadership, Resilience, and Purpose: Selected Quotations — more than 600 original quotations on leadership, perseverance, ethics, strategy, faith, education, responsibility, character, and purposeful living.
- Author, Bridging the Divide: A Leader's Guide to Business-Higher Education Collaboration — examines partnerships between higher education and business in workforce preparation, innovation, leadership, collaboration, and accountability.
- Professional writer for Catholic365, connecting faith with leadership, service, character, compassion, perseverance, and contemporary life.

EDUCATION

- Ph.D., Business Administration — Dunster Business School, Zug, Switzerland | 2026
- Ph.D., Education — Dunster Business School, Zug, Switzerland | 2026
- Honorary Doctorate in Business and Education (Hon. D.B.E.) — Dunster Business School, Zug, Switzerland | 2025
- B.A., Political Science, Specialization in Public Administration; Minor: Philosophy, Legal Thought, and Liberal Arts — University of Memphis | 1988
- Recording Engineering and Music Production studies — UCLA Entertainment Studies and Performing Arts | 2011–2013

LEADERSHIP, SERVICE & ADDITIONAL QUALIFICATIONS

- Faith Director and Third Degree Knight, Knights of Columbus Council 8072.
- Academic and professional affiliations include The Honor Society, Pi Lambda Theta, and Phi Delta Kappa (PDK International).
- Certified Notary Public, State of California (2025–2029) and Certified & Background Screened Notary Signing Agent.
- Technology: Microsoft Office, Microsoft Teams, Google Workspace, Salesforce, Zoho CRM, Slack, and CRM systems.
- Authorized to work in the United States for any employer.